

## PARTNERSHIP WITH DISCERA

(Contents taken from [http://www.discera.com/04c\\_month.shtml](http://www.discera.com/04c_month.shtml))

Excelpoint Technology Ltd. is a Singapore-based total solutions provider offering an array of value-added services from inventory management and logistics support to technical advice for its customers product design and supply chain management. Excelpoint designs and develops solutions that cater to the needs of customers for product improvement and innovation.

In 2005, Excelpoint was tapped as the 12th largest distributor by CMP's *Electronics Supply & Manufacturing*. More recently, in 2006, Excelpoint Technologies was included in the Deloitte Technology Fast 500 Asia Pacific list placing 371st on this prestigious roster of companies. The Ranking is designed to provide a global platform for measuring, recognizing and analyzing growth. Companies are ranked according to average revenue growth rates over the past three years. Excelpoint Technology Limited is a public listed company on the Singapore Exchange (SGX: Excelpoint).

Excelpoint routinely is approached by a number of different companies, to represent their technologies, and products. Excelpoint's deep relationships in the Pan-Asian markets make us a logical choice to companies wanting to penetrate our covered territories. As a part of our commitment to our principals and partners, we invest in our infrastructure and support groups to best bring to market these exciting products. As a result of our philosophy, Excelpoint is careful in engaging with those companies that have a truly unique selling proposition.

According to William Low Mong Chai, Excelpoint's Vice President of Operations of the ESPL Group, "Discera's disruptive technology and proven reliability were determining factors in aligning ourselves with their rapidly-growing organization. We have already developed a very close working relationship that has benefited our company and our customers. We're looking forward to representing Discera's exciting lineup of existing and soon-to-be-released technologies."

Discera Vice President Marketing Venkat Bahl notes, "Excelpoint caters to the needs of leading manufactures serving multiple industries and product categories integral to our success. The company has shown exceptional growth over the years and we're happy to become a contributing part to that growth. Its distribution network reaches across Singapore, Malaysia, Thailand, Vietnam, the Phillipines, India, Australia, and the PRC including Hong Kong ensuring our mutual customers have quick and cost effective access to our technology. We're pleased to have such an exceptional partner."

### About Discera

Discera is a World Leader in CMOS MEMS Resonator Technology. The company's broad portfolio of PureSilicon resonators offer a significant breakthrough in technology, that is being used to create the industry's most advanced and economical, Frequency Control and RF Circuits. Discera is committed to providing PureSilicon CMOS resonator based oscillators and RF circuits that lead the industry in performance, reliability, size, power, and cost. Founded in 2001 and headquartered in San Jose, California, Discera is a privately held fables semiconductor company with investments from Ardesta, Partech, 3i, and Qualcomm Ventures.

Visit [www.discera.com](http://www.discera.com) for more information.