



FOR IMMEDIATE RELEASE

Excelpoint announces 3Q09 results

- Improved net profit of US\$0.5 million and higher gross margins
- Strong cash position of US\$23.3 million

US\$'M	3Q09	3Q08	+/(-) %	YTD Sep09	YTD Sep08	+/(-) %
Revenue	95.7	118.0	(18.9)	252.5	358.0	(29.5)
Gross Profit	7.4	7.4	0.4	19.4	24.0	(19.0)
Net Profit/ (Loss) Attributable to Equity Holders	0.50	0.10	410.0	(1.8)	(1.6)	15.3
Earnings Per Share (cents) *	0.09	0.02	350.0	(0.37)	(0.32)	15.6
				As at 30 Sep 09	As at 31 Dec 08	
Cash and Cash Equivalents				23.3	13.6	
Total Equity for the Group				40.0	41.8	
Net Asset Value Per Share (cents)				8.2	8.6	

* based on weighted average of 486,022,200 ordinary shares

SINGAPORE – Wednesday, 28 October 2009 – Mainboard-listed Excelpoint Technology Ltd (“Excelpoint” or “the Group”), a total solutions provider of quality components, engineering designs and supply chain services to electronics manufacturers, today announced its financial results for the third quarter (“3Q09”) ended 30 September 2009.

The Group ended 3Q09 with revenue of US\$95.7 million compared with US\$118 million in 3Q08. The lower revenue was attributed to weak customer demand for our products and services in the face of the global economic slowdown.

Despite the lower revenue, the Group maintained gross profit of US\$7.4 million in 3Q09. A change in the products and services mix with a strategic focus on higher-margin businesses, saw an improvement in gross margins to 7.8% in 3Q09 from 6.3% in 3Q08.

As a result of effective cost containment measures and successful streamlining of businesses, total operating expenses – comprising sales and distribution costs, general and administrative expenses, other expenses and finance costs – were held in check at US\$6.8 million in 3Q09 as compared to US\$7.5 million in 3Q08, a decline of 9.3%. The Group was also able to lower its finance and banking charges due to better management of its working capital.

The prudent costs control measures translated into a net profit after tax of US\$0.5 million, a 410.0% increase in 3Q09 as compared with a net profit after tax of US\$0.1 million for the same period in 2008.

On the Group's balance sheet, stock balance was reduced to US\$30.3 million as at 30 September 09 from US\$46.3 million as at 31 December 08 as a result of more efficient inventory management. Trade debtors' balance increased to US\$49.6 million as at 30 September 09 from US\$43.6 million as at 31 December 08. Conversely, trade creditors' balance increased to US\$45.0 million as at 30 September 09 from US\$34.8 million as at 31 December 08.

The Group reduced its short-term interest bearing loans and borrowings from US\$27.7 million as at 31 December 08 to US\$15.8 million as at 30 September 09.

Cash flow used in operating activities for 3Q09 of US\$1.0 million was mainly due to increase in trade debtors and stocks, which was consistent with increased in revenue. Cash and cash equivalents of the Group increased to US\$23.3 million as at 30 September 09 from US\$10.9 million as at 30 September 08 due mainly to draw down on interest-bearing loan and borrowings.

Mr Albert Phuay, Chairman and Group CEO said, "2009 to date has been a dismal year for the electronics industry, carrying on from the waning electronic equipment demand towards the end of 2008 which in turn led to downward price pressures on electronic components.

While the recessionary conditions appear to have bottomed, the global economic recovery remains challenging.

Going forward, the Group will continue to take a disciplined approach in streamlining our product mix for improved margins, managing our costs and inventories, tightening credit control and conserve cash. Notwithstanding the difficult and uncertain economic conditions, we remain focus on our longer-term growth strategies of pursuing higher value business opportunities through joint ventures and strategic alliances and explore expansion into new business areas.”

This release may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other companies and venues for the sale/distribution of goods and services, shifts in customer demands, customers and partners, changes in operating expenses, including employee wages, benefits and training, and governmental and public policy changes. You are cautioned not to place undue reliance on these forward looking statements, which are based on current view of management on future events.

About Excelpoint Technology Ltd (Registration No. 200103280C)

Excelpoint Technology Limited is a total solutions provider of quality components, engineering designs and supply chain services to Asia’s electronics manufacturers. Since 1987, Excelpoint has been working closely with its principals and customers to identify new trends and technologies, and to create and test new technical features that will complement their customers’ products. The total solutions and reference designs created by Excelpoint are found in industrial instrumentation, wireless communications and consumer electronics equipment made by Asia’s top OEM, ODM and EMS. Headquartered in Singapore, Excelpoint has a strong team of dedicated R&D professionals located in major cities to create the innovation solutions and to deliver the full range of supply chain services to help customers go to market quickly and efficiently. Excelpoint is listed on the Mainboard of Singapore Stock Exchange. The company employs over 400 staff and has facilities and offices in over 20 cities throughout Asia Pacific.

For more information, please visit our website at www.excelpoint.com

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